



TECNIA INSTITUTE OF ADVANCED STUDIES – CDL

POST GRADUATE DIPLOMA IN MANAGEMENT (PGDM) -REGULAR (2 Years)

SCHEME OF EXAMINATIONS-(2023-25 BATCH)-1ST TRIMESTER/1ST YR-PGDM

Programme Code: 1-7469201225

Programme Name: Post Graduate Diploma Management(PGDM)

Sem./Year:1st TRIMESTER/1st YR.

Institution Code:S-21178

Institution: TECNIA INSTITUTE OF ADVANCED STUDIES- CDL

Scheme ID: TSI2023225

S.No.	Course Code	Course Title	Credit	Type	Mode	Internal Assessment	Term End Examination	Maximum Marks	Pass Marks
1	TSI – 01	Management Process & Organizational Behaviour	5	Theory	Compulsory	30	70	100	50
2	TSI – 02	Information Technology Management	5	Theory	Compulsory	30	70	100	50
3	TSI – 03	Business Communication	5	Theory	Compulsory	30	70	100	50
4	TSI – 04	Management of International Business	5	Theory	Compulsory	30	70	100	50
		Total	20						

(SCHEME OF EXAMINATIONS-2ND TRIMESTER/1ST YR-PGDM)

Programme Code: 1-7469201225

Programme Name: Post Graduate Diploma Management(PGDM)

Sem./Year: 02 TRIMESTER/01st YR.

Institution Code:S-21178

Institution: TECNIA INSTITUTE OF ADVANCED STUDIES- CDL

Scheme ID: TSI2023225

S.No.	Course Code	Course Title	Credit	Type	Mode	Internal Assessment	Term End Examination	Maximum Marks	Pass Marks
1	TSI – 05	Financial Management	5	Theory	Compulsory	30	70	100	50
2	TSI – 06	Marketing Management	5	Theory	Compulsory	30	70	100	50
3	TSI – 07	Business Research	5	Theory	Compulsory	30	70	100	50
4	TSI – 08	Human Resources Management	5	Theory	Compulsory	30	70	100	50
		Total	20						

(SCHEME OF EXAMINATIONS-3RD TRIMESTER/1ST YR-PGDM)

Programme Code: 1-7469201225

Programme Name: Post Graduate Diploma Mangement(PGDM)

Sem./Year:3RD TRIMESTER/1ST YR.

Institution Code:S-21178

Institution: TECNIA INSTITUTE OF ADVANCED STUDIES- CDL

Scheme ID: TSI2023225

S.No.	Course Code	Course Title	Credit	Type	Mode	Internal Assessment	Term End Examination	Maximum Marks	Pass Marks
1	TSI – 9	Strategic Management	5	Theory	Compulsory	30	70	100	50
2	TSI – 10	Corporate Social Responsibility, Human Values & Ethics	5	Theory	Compulsory	30	70	100	50
3	TSI – 11	Decision Sciences	5	Theory	Compulsory	30	70	100	50
4	TSI – 12	Business Intelligence and Applications	5	Theory	Compulsory	30	70	100	50
		Total	20						

(SCHEME OF EXAMINATIONS-4TH TRIMESTER/2ND YR-PGDM)

Programme Code: 1-7469201225

Programme Name: Post Graduate Diploma Mangement(PGDM)

Sem./Year: 4th TRIMESTER/2nd YR.

Institution Code:S-21178

Institution: TECNIA INSTITUTE OF ADVANCED STUDIES- CDL

Scheme ID: TSI2024225

S.No.	Course Code	Course Title	Credit	Type	Mode	Internal Assessment	Term End Examination	Maximum Marks	Pass Marks
1		ELECTIVE-1	5	Theory	Compulsory	30	70	100	50
2		ELECTIVE-2	5	Theory	Compulsory	30	70	100	50
3	TFBM-01	Essentials of Family Business Management	5	Theory	Compulsory	30	70	100	50
4	TFBM-02	Business Plan, Private Equity, Franchising, Social Entrepreneurship	5	Theory	Compulsory	30	70	100	50
		Total	20						

(SCHEME OF EXAMINATIONS-5TH TRIMESTER/2ND YR-PGDM)

Programme Code: 1-7469201225

Programme Name: Post Graduate Diploma Mangement(PGDM)

Sem. / Year: 5th TRIMESTER/2nd YR

Institution Code:S-21178

Institution: TECNIA INSTITUTE OF ADVANCED STUDIES-CDL

Scheme ID: TSI2024225

S.No.	Course Code	Course Title	Credit	Type	Mode	Internal Assessment	Term End Examination	Maximum Marks	Pass Marks
1		ELECTIVE-3	5	Theory	Compulsory	30	70	100	50
2		ELECTIVE-4	5	Theory	Compulsory	30	70	100	50
3	TFBM-03	Family Business and Environmental Concerns	5	Theory	Compulsory	30	70	100	50
4	TFBM-04	Family Business Startup & Case Study of Family Owned Business	5	Theory	Compulsory	30	70	100	50
		Total	20						

(SCHEME OF EXAMINATIONS-6TH TRIMESTER/2ND YR-PGDM)

Programme Code: 1-7469201225

Programme Name: Post Graduate Diploma Mangement(PGDM)

Sem. / Year: 6th TRIMESTER/2nd YR.

Institution Code:S-21178

Institution: TECNIA INSTITUTE OF ADVANCED STUDIES-CDL

Scheme ID: TSI2024225

S.No.	Course Code	Course Title	Credit	Type	Mode	Internal Assessment	Term End Examination	Maximum Marks	Pass Marks
1	TSI-13	Project Based Dissertation or Family Business Startup	6	Theory	Compulsory	30	70	100	50
		Total	6						

(SCHEME OF EXAMINATIONS-4TH TRIMESTER/2ND YR-PGDM)

Programme Code: 1-7469201225
Institution Code:S-21178

Programme Name: POST GRADUATE DIPLOMA IN MANAGEMENT (PGDM)- FINANCIAL MANAGEMENT
Institution: TECNIA INSTITUTE OF ADVANCED STUDIES-CDL

Sem. / Year: 4TH TRIMESTER/2ND YR
Scheme ID: TSI2024225

S.No.	Course Code	Course Title	Credit	Type	Mode	Internal Assessment	Term End Examination	Maximum Marks	Pass Marks
1	TFBM-01	Essentials of Family Business Management	5	Theory	Compulsory	30	70	100	50
2	TFBM-02	Business Plan, Private Equity, Franchising, Social Entrepreneurship	5	Theory	Compulsory	30	70	100	50
3	TFIN-01	Management Of Financial Services And Institutions	5	Theory	Compulsory	30	70	100	50
4	TFIN-02	Multinational Financial Management	5	Theory	Compulsory	30	70	100	50

(SCHEME OF EXAMINATIONS-4TH TRIMESTER/2ND YR-PGDM)

Programme Code: 1-7469201225
Institution Code:S-21178

Programme Name: POST GRADUATE DIPLOMA IN MANAGEMENT (PGDM)- OPERATIONS MANAGEMENT
Institution: TECNIA INSTITUTE OF ADVANCED STUDIES-CDL

Sem. / Year: 4TH TRIMESTER/2ND YR
Scheme ID: TSI2024225

S.No.	Course Code	Course Title	Credit	Type	Mode	Internal Assessment	Term End Examination	Maximum Marks	Pass Marks
1	TOM – 01	Operations Management (OM)	5	Theory	Compulsory	30	70	100	50
2	TOM – 02	Logistic and Supply Chain Management	5	Theory	Compulsory	30	70	100	50
3	TFBM-01	Essentials of Family Business Management	5	Theory	Compulsory	30	70	100	50
4	TFBM-02	Business Plan, Private Equity, Franchising, Social Entrepreneurship	5	Theory	Compulsory	30	70	100	50

(SCHEME OF EXAMINATIONS-4TH TRIMESTER/2ND YR-PGDM)

Program Code: 1-7469201225
Institution Code:S-21178

Programme Name: POST GRADUATE DIPLOMA IN MANAGEMENT (PGDM)-HUMAN RESOURCES MANAGEMENT
Institution: TECNIA INSTITUTE OF ADVANCED STUDIES-CDL
Scheme ID: TSI2024225

Sem. / Year: 4TH TRIMESTER/2ND YR

S.No.	Course Code	Course Title	Credit	Type	Mode	Internal Assessment	Term End Examination	Maximum Marks	Pass Marks
1	THR-01	Training And Development	5	Theory	Compulsory	30	70	100	50
2	THR-02	Organizational Change and Development	5	Theory	Compulsory	30	70	100	50
3	TFBM-01	Essentials of Family Business Management	5	Theory	Compulsory	30	70	100	50
4	TFBM-02	Business Plan, Private Equity, Franchising, Social Entrepreneurship	5	Theory	Compulsory	30	70	100	50

(SCHEME OF EXAMINATIONS-4TH TRIMESTER/2ND YR-PGDM)

Program Code: 1-7469201225
Institution Code:S-21178

Programme Name: Post Graduate Diploma Mangement(PGDM)-MARKETING MANAGEMENT
Institution: TECNIA INSTITUTE OF ADVANCED STUDIES-CDL
Scheme ID: TSI2024225

Sem. / Year: 4TH TRIMESTER/2ND YR

S.No.	Course Code	Course Title	Credit	Type	Mode	Internal Assessment	Term End Examination	Maximum Marks	Pass Marks
1	TMKT-01	Brand Management	5	Theory	Compulsory	30	70	100	50
2	TMKT-02	Service Marketing	5	Theory	Compulsory	30	70	100	50
3	TFBM-01	Essentials of Family Business Management	5	Theory	Compulsory	30	70	100	50
4	TFBM-02	Business Plan, Private Equity, Franchising, Social Entrepreneurship	5	Theory	Compulsory	30	70	100	50

(SCHEME OF EXAMINATIONS-5TH TRIMESTER/2nd YR-PGDM)

Programme Code: 1-7469201225

Programme Name: POST GRADUATE DIPLOMA IN MANAGEMENT(PGDM)

Sem. / Year: 5th TRIMESTER/2nd YR

Institution Code:S-21178

Institution: TECNIA INSTITUTE OF ADVANCED STUDIES-CDL

Scheme ID: TSI2024225

S.No.	Course Code	Course Title	Credit	Type	Mode	Internal Assessment	Term End Examination	Maximum Marks	Pass Marks
1		ELECTIVE-3	5	Theory	Compulsory	30	70	100	50
2		ELECTIVE-4	5	Theory	Compulsory	30	70	100	50
3	TFBM-03	Family Business and Environmental Concerns	5	Theory	Compulsory	30	70	100	50
4	TFBM-04	Family Business Startup & Case study of Family Owned Business	5	Theory	Compulsory	30	70	100	50

(SCHEME OF EXAMINATIONS-5TH TRIMESTER/2nd YR-PGDM)

Programme Code: 1-7469201225

Programme Name: POST GRADUATE DIPLOMA IN MANAGEMENT-FINANCIAL MANAGEMENT

Sem. / Year: 5th TRIMESTER/2nd YR

Institution Code:S-21178

Institution: TECNIA INSTITUTE OF ADVANCED STUDIES-CDL

Scheme ID: TSI2024225

S.No.	Course Code	Course Title	Credit	Type	Mode	Internal Assessment	Term End Examination	Maximum Marks	Pass Marks
1	TFIN-03	Management Of Banking And Insurance	5	Theory	Compulsory	30	70	100	50
2	TFIN-04	Security Analysis And Portfolio Management	5	Theory	Compulsory	30	70	100	50
3	TFBM-03	Family Business and Environmental Concerns	5	Theory	Compulsory	30	70	100	50
4	TFBM-04	Family Business Startup & Case Study of Family Owned Business	5	Theory	Compulsory	30	70	100	50

(SCHEME OF EXAMINATIONS-5TH TRIMESTER/2nd YR-PGDM)

Programme Code: 1-7469201225

Programme Name: POST GRADUATE DIPLOMA IN MANAGEMENT (PGDM)- OPERATIONS MANAGEMENT

Sem. / Year: 5th TRIMESTER/2nd YR

Institution Code:S-21178

Institution: TECNIA INSTITUTE OF ADVANCED STUDIES-CDL

Scheme ID: TSI2024225

S.No.	Course Code	Course Title	Credit	Type	Mode	Internal Assessment	Term End Examination	Maximum Marks	Pass Marks
1	TOM – 03	Operation Research	5	Theory	Compulsory	30	70	100	50
2	TOM –04	Production Management	5	Theory	Compulsory	30	70	100	50
3	TFBM-03	Family Business and Environmental Concerns	5	Theory	Compulsory	30	70	100	50
4	TFBM-04	Family Business Startup & Case Study of Family Owned Business	5	Theory	Compulsory	30	70	100	50

(SCHEME OF EXAMINATIONS-5TH TRIMESTER/2nd YR-PGDM)

Programme Code: 1-7469201225

Programme Name: POST GRADUATE DIPLOMA IN MANAGEMENT (PGDM)-HUMAN RESOURCES MANAGEMENT

Sem. / Year: 5th TRIMESTER/2nd YR

Institution Code:S-21178

Institution: TECNIA INSTITUTE OF ADVANCED STUDIES-CDL

Scheme ID: TSI2024225

S.No.	Course Code	Course Title	Credit	Type	Mode	Internal Assessment	Term End Examination	Maximum Marks	Pass Marks
1	THR-03	Industrial Relations And Labour Legislations	5	Theory	Compulsory	30	70	100	50
2	THR-04	Strategic Human Resource Management	5	Theory	Compulsory	30	70	100	50
3	TFBM-03	Family Business and Environmental Concerns	5	Theory	Compulsory	30	70	100	50
4	TFBM-04	Family Business Startup & Case Study of Family Owned Business	5	Theory	Compulsory	30	70	100	50

(SCHEME OF EXAMINATIONS-5TH TRIMESTER/2nd YR-PGDM)

Programme Code: 1-7469201225

Programme Name: POST GRADUATE DIPLOMA IN MANAGEMENT (PGDM)-MARKETING MANAGEMENT

Sem. / Year: 5th TRIMESTER/2nd YR

Institution Code:S-21178

Institution: TECNIA INSTITUTE OF ADVANCED STUDIES-CDL

Scheme ID: TSI2024225

S.No.	Course Code	Course Title	Credit	Type	Mode	Internal Assessment	Term End Examination	Maximum Marks	Pass Marks
1	TMKT-03	Sales and Distribution Management	5	Theory	Compulsory	30	70	100	50
2	TMKT-04	Retail Management	5	Theory	Compulsory	30	70	100	50
3	TFBM-03	Family Business and Environmental Concerns	5	Theory	Compulsory	30	70	100	50
4	TFBM-04	Family Business Startup & Case Study of Family Owned Business	5	Theory	Compulsory	30	70	100	50